

COMPANY OVERVIEW

Sable Ventures Co. provides management consulting and strategic advisory services across business strategy, organizational effectiveness, stakeholder engagement, initiative planning, and implementation support.

We help businesses and organizations clarify priorities, address organizational challenges, and plan practical action. We welcome inquiries from organizations seeking consulting support and from potential partners evaluating firms for aligned requirements.

CORE CAPABILITIES

01 Strategy & Executive Advisory

Strategic priorities, business decisions, options analysis, and recommendations.

02 Organizational Strategy & Effectiveness

Organizational alignment, decision pathways, responsibilities, coordination, and operational effectiveness.

03 Stakeholder & Community Engagement

Stakeholder mapping, engagement planning, consultation, and feedback synthesis.

04 Civic & Public Affairs Strategy

Institutional relationships, public-sector stakeholders, civic initiatives, and public-affairs planning.

05 Program & Initiative Planning

Objectives, scope, milestones, work plans, and implementation roadmaps.

06 Partnership & Implementation Support

Partner roles, coordination, implementation sequencing, and accountability planning.

BRAND APPROACH

INSIGHT. Clarify the business challenge, organizational context, and strategic priorities.

ALIGN. Connect objectives, responsibilities, stakeholders, and resources.

ADVANCE. Translate decisions into recommendations, plans, and actionable next steps.

ENGAGEMENT APPROACH

Understand the requirement and context · **Assess** needs and constraints · **Align** priorities, responsibilities, and deliverables · **Advance** the agreed plan within the defined scope.

COMPANY DATA

Legal Business Name: Sable Ventures Co.

Business Structure: Corporation

Classification: Management Consulting

Primary NAICS: 541611 — Administrative Management and General Management Consulting Services

Additional NAICS: 541612, 541613, 541614, 541618, 541820

Certifications: SBE and MWBE — verification pending

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Website: sableventures.co

LEADERSHIP

Lindsay Raé Perry

Chief Executive Officer & Principal Consultant

Executive strategist, strategic advisor, and former technology CEO with experience spanning strategic partnerships, organizational growth, business development, strategic communications, and public affairs. Her background includes executive leadership, enterprise partnership development, and mergers and acquisitions, including a majority equity sale of Apps Admins. She combines economic and political analysis, relationship development, and organizational strategy to help leaders clarify priorities and advance strategic opportunities.

Education: BA, Political Science; BSBA, Economics; Community Engagement Fellow, Wesley Theological Seminary (2018)

Sidney M. Perry

Chief Operating Officer

More than 20 years of experience across operational efficiency, marketing, client relations, organizational strategy, and acquisitions, spanning occupational healthcare, sports and performance, health and wellness, and real estate. He has managed and negotiated contracts totaling more than \$5 million, particularly in real estate acquisition and health and wellness management, and contributes operational leadership and contract management to Sable's strategic execution.

Education: BS, Physiology and Kinesiology

Leadership experience reflects individual experience, not Sable Ventures Co. corporate past performance.

SELECTED EXPERIENCE

Ingram Micro — Partner Growth & Business Strategy.

Business-strategy support for partner growth, performed by Lindsay Raé Perry.

HubSpot — Strategic Advisory. Strategic advisory exploring partner pathways, performed by Lindsay Raé Perry. Exploratory; no formal program was launched.

Apps Admins — Acquisition & Majority Equity Sale. Lindsay Raé Perry's own technology services business, acquired in 2019 and later transitioned through a majority equity sale. Founder experience, not a Sable client engagement.

WHO WE SERVE

Businesses, institutional clients, procurement professionals, public-sector buyers, and prime-contractor or consulting partners — through consulting engagements, competitive procurements, subcontracting, and teaming arrangements.

CONTACT

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